



Software Sales

BroadPeak is a rapidly growing enterprise software company. Our software, [K3](#), empowers analysts to easily manage how data flows between systems without having to rely on software developers. K3 is laser focused at helping large companies quickly marshal data between new and old applications alike. By the end of their first year, our average client has over 18 applications connected using K3. Revenue continues to grow and we have a rapidly growing set of happy Fortune 500 clients.

We have two openings for Enterprise Sales.

Account Manager : 1-2 years technology sales Experience

Senior Account Manager: 4-7 years direct software sales.

ABOUT YOU:

- Driven Sales Champion. You are have superpower networking and relationship-building capabilities.
- Ability to work with internal subject matter experts to quickly assemble an actionable client solutions and proposals.
- Great go-getting personality. Talking and writing are second nature to you.
- Experience coordinating experts and marshalling internal people to satisfy sale needs.
- Understanding of Data, the complexity of the enterprise application landscape, and fundamentals of Business Intelligence.
- Experience working with customers to develop a meaningful and long lasting deployment.
- Knowledge and understanding of integration products, financial markets, trading etc. is a big plus.
- You must work in our NYC office and be willing and able to travel as necessary.

ABOUT US:

- We do things differently. We built BroadPeak from the ground up bootstrap.
- We provide our sales people every opportunity to have an absolute blowout year.
- Absolutely clean code and a stable of subject matter experts to back you up.
- Uber-collegial working atmosphere. We are adults and professionals. It's about getting our jobs done. We never mistake just sitting behind a desk between 8 and 6 as actual performance.
- Deep love of disruptive technology. Addiction to clean, well designed code. We believe we are in the middle of a once in a lifetime technology revolution. But, most has yet to find its way into large enterprise. We're here to change that.